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Winners don't different things, they do things differently A practical, common-sense guide that will lead you from ancient wisdom to modern-day thinking, You Can Win will help you to establish new goals, develop a renewed sense of purpose, and generate fresh and exciting ideas about yourself and your future. Shiv Khera guarantees, as the title suggests, a lifetime of success. The book enables you to translate positive thinking into attitude, ambition and action, all of which combine to give you the winning edge. This book will help you to:

- Build confidence by mastering the seven steps to positive thinking;
- Be successful by turning weaknesses into strengths;
- Gain credibility by doing the right things for the right reasons;
- Take charge by controlling things instead of letting them control you;
- Build trust by developing mutual respect with the people around you; and
- Accomplish more by removing the barriers to effectiveness.

An easy-to-read, practical, common-sense guide that will take you from ancient wisdom to modern-day thinking, You Can Win helps you establish new goals, develop a new sense of purpose, and generate new ideas about yourself and your future. It guarantees, as the title suggests, a lifetime of success. The book enables you to translate positive thinking into attitude, ambition and action to give you the winning edge.

Results Are Rewarded, Efforts Aren't Bestselling author Shiv Khera reveals the secrets of every successful sales professional, and explains clearly and simply why 'Results Are Rewarded, Efforts Aren't'. You Can Sell teaches you how to gain a thorough and in-depth knowledge of the business world, a clearer understanding of the tasks at hand and, ultimately, how to sell your way to success. This book

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explains how you can: · Gain success and avoid pitfalls; · Meet and exceed goals; · Establish credibility and grow; · Gain a competitive edge; and · Understand the qualities of a winning professional.

An easy-to-read, practical, common-sense guide that will take you from ancient wisdom to modern-day thinking, *You Can Win* helps you establish new goals, develop a new sense of purpose, and generate new ideas about yourself and your future. It guarantees, as the title suggests, a lifetime of success. The book enables you to translate positive thinking into attitude, ambition and action to give you the winning edge. · Build confidence by mastering the seven steps to positive thinking · Be successful by turning weaknesses into strengths · Gain credibility by doing the right things for the right reasons · Take charge by controlling things instead of letting them control you · Build trust by developing mutual respect with people around you · Accomplish more by removing the barriers to effectiveness

A MANIFESTO FOR EVERYDAY GREATNESS In *The Little Black Book for Stunning Success*, Robin Sharma – one of the true masters of leadership + elite performance on the planet – shares the potent insights that have helped so many people just like you do legendary work, live remarkable lives and lift everyone around them in the process. If you're truly ready to live your dreams, this book is your fuel. As you read this playbook of the pros, you will discover: ? The hidden beliefs of the best in the world ? The rituals of business titans and history's icons ? How superstars create their performances ? Daily tactics to become a happier, healthier and more serene human being ROBIN SHARMA is a globally respected humanitarian. Widely considered one of the world's top leadership and personal optimization advisors, his clients

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include famed billionaires, professional sports superstars and many Fortune 100 companies. The author's #1 bestsellers, such as *The Monk Who Sold His Ferrari*, *The Greatness Guide* and *The Leader Who Had No Title* are in over 92 languages, making him one of the most broadly read writers alive today. Go to robinsharma.com for more inspiration + valuable resources to upgrade your life "Robin Sharma's *Following Rivals* that of the Dalai Lama." *The Times of India* "Global Humanitarian." CNN "Leadership Legend." Forbes

This book is a wake-up call for those whose conscience has gone to sleep, but is not yet dead. It is a call to action for those whose hearts beat and weep for India. It invokes the participation of ordinary citizens so that they take up cudgels for the na

While it is often said that a person with a negative attitude cannot be helped, it is also true that a person with a positive attitude cannot be stopped. Life is an obstacle course in which we can often become our own biggest obstacle, but a positive attitude can be transformational. In one sense, this book is a road map for a life journey in achieving more. It offers direction and can help you make positive decisions in a noisy and cluttered environment. Success is neither a miracle nor a mystery. It is the natural outcome of consistently applying certain principles on an ongoing basis. Success does not depend upon special skills, formal education or superior intelligence. Success is a matter of understanding and acting upon principles that have been in existence for centuries. These principles may be simple in themselves but none of them will work unless they are put into firm and decisive action. This book effectively teaches not only the principles of success but also how to avoid expensive and demoralising mistakes. The principles themselves are

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universal, cutting across country, culture and religion. Diligently practising them will help you develop confidence and allow your life to become more meaningful and rewarding. Applying these principles may require a lot of self-discipline and commitment but, once learned and applied, the results can be rewarding and gratifying. If you want to be successful and happy, then become a student and study the life of successful people in depth; if you want to become wealthy, then study the principles of acquiring wealth. Learning to make a living and learning to live are two different things. This book helps you design a more meaningful life, by making positive choices and avoiding the most common pitfalls. Acquiring facts is knowledge; interpreting facts is understanding; and the proper application of facts is wisdom. This book by Shiv Khera is designed to help you create an action plan to optimize your potential - in other words, to achieve more.

Different than other usual time management books available, this book details 30 strategies and tactics proven methods to get more done in the 24 hours that every single human being on earth has been granted. Discover how to maximize your time by setting priorities, create useful schedules and learn to overcome procrastination, how to boost your energy level and productivity with good habits, proper food habits, exercise and sleep. Learn how to use the latest technology etc. can enable you to manage information and communicate more effectively and efficiently.

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